

CENTURY 21SM

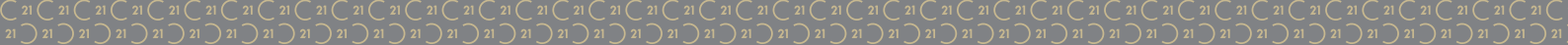
Commercial

Commercial Property Brochure

Century 21 Commercial is a dynamic brand with dedicated property professionals.

Our specialist range of services include commercial sales, lettings, property management and professional consultancy focused on managing and exceeding client needs. Our commercial team are able to advise occupiers, property owners, investors and developers with their property needs no matter how large or small the mandate.

A personal and friendly service is delivered by an experienced professional team backed by dedicated support staff and IT systems, in addition our network of offices and agents enables us to offer in-depth market coverage across the UK.



Passionate about people and property

As a global brand, we have the scale and the reputation to lead the real estate industry into the future. Century 21 agents believe in the value of delivering extraordinary experiences through a relentless mindset and always delivering 121%.

We believe in constant evolution, innovation, and improvement, because we know there is always a better way. We won't settle and you shouldn't either. Let the Century 21 brand help you build the business of your dreams.

Century 21 in numbers



We operate in **84 countries** around the world...



... in more than **10,000 high-street** branches



And over **120,000 property agents** have joined us

Commercial Property Services

In today's uncertain climate it is essential to work with professionals who not only understand the risks and challenges within the market, but who can seek out and exploit the opportunities. Whether you're looking to rent, lease, buy or develop, our experienced teams are ready to advise you in all core sectors including retail, logistics and Industrial offices, hotels and all types of specialist properties.

Century 21 Commercial's property services extend to the following:

- Sales & Lettings
- Property Management
- Investment Property
- Disposals
- Acquisitions
- Building Consultancy Services
- Corporate Real Estate Consultancy
- Dispute Resolution
- Lease Renewals
- Rent/Service Charge Collection



Commercial Sales and Lettings

We handle retail, office, industrial, and many types of alternative property instructions across the UK, acting for property owners and occupiers to deliver the best possible results. Strong branding, in-depth market knowledge and experienced personnel provide an industry-leading sales, lettings and acquisitions service.

When it comes to marketing, we invest heavily in bespoke marketing strategies to ensure our clients' properties immediately reach their target audience and ensure every property's exposure is maximised. We utilise local, regional

and national levels of media, including our continually updated, live website, enabling us to achieve the highest asking prices and a greater speed of sale. We advertise across all the following platforms:



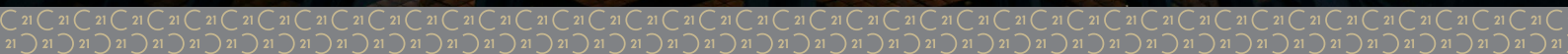
We can also offer property owners access to auction houses for a fast and effective alternative method of sale should that be a preference.

Acquisitions and Property Sourcing

We work closely with our clients to formulate a property strategy which supports their business objectives, and offer a tailor-made search and acquisition service to secure the right property in the right location. Our market knowledge and experience in the field ensure that the best possible terms are achieved.

Our Acquisition advisory service typically include the following stages of activity:

- Identifying your requirements and reviewing all strategic options
- Conducting searches for, and inspections of, suitable premises
- Negotiation of market terms for occupation or purchase
- Financial analysis of the terms for occupation or purchase



Business Transfers

Selling your business or property may be once in a lifetime experience or regular move in either case it is equally important that the best possible figure is obtained, with the least inconvenience and with as few people as possible (especially staff and customers) being aware that the business or property is on the market, except genuine applicants.

Century 21 Commercial understand that when instructing an agent to market your business you are not simply employing the services of a sales team but more importantly looking for people who understand your reasons for selling, what you are looking to achieve from

the sale and the effects and implications selling your business will have on those people who are important to you.

Finding an agent you trust, with experience, a proactive approach and the right professional credentials can sometimes be difficult. With each of our clients we work closely to develop an exit strategy for a stress free and successful sale at a realistic value that works for both the buyer and the seller, whilst ensuring the highest level of integrity and confidentiality at all times, separating Century 21 Commercial from other business brokers.

Retail

Our dedicated team offers a consultative and partner-led approach to the business of retail property. Our clients value our integrated service as it enables us to advise on lettings, sales, acquisitions and asset management. Our track record includes retail projects of all types and sizes throughout the UK including shopping centres, high street shops, retail warehousing, leisure and supermarket property. The team is dedicated to assisting our clients in making their assets perform by identifying the best location and properties, negotiate terms and dispose of property in the most effective and profitable way.

Franchising

We work with many well-known high street names across the UK to source and identify new premises for growing franchised operations. Whether your requirement is an empty shell or a going concern, high street or out of town, we can help you save both time and money by finding you the right properties that match your given criteria in the right locations. In addition, we can also utilise our experience and market knowledge to assist in negotiating terms.



Logistics & Industrial

We advise on the acquisition and disposal of land and buildings, marketing, development strategies and master planning. We also work with clients setting up joint venture partnerships and can provide market leading services including:

Disposals - leasing and pre-leasing of industrial space, plus selling vacant units and development land.

Acquisitions - advising occupiers in the search, negotiation and acquisition of industrial/logistic space.

Development Consultancy - advisory for short to long term strategic industrial and distribution projects including market appraisals.

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Adeel Asghar

07984 483 359

north@century21uk.com

Pavilion 4, 14 Marchburn Drive,
Glasgow Airport Industrial Park,
Scotland, PA3 2SJ



Bilal Naeem

HEAD OF COMMERCIAL & INVESTMENTS

07867 923 266

bilalnaeem@century21uk.com

Pavilion 4, 14 Marchburn Drive,
Glasgow Airport Industrial Park,
Scotland, PA3 2SJ

83-85 Rochester Row,
London SW1P 1LJ



Alessia Zito

HEAD OF LEGALS


07706515681

north@century21uk.com

Pavilion 4, 14 Marchburn Drive,
Glasgow Airport Industrial Park,
Scotland, PA3 2SJ

*Each office is independently owned

www.century21uk.com/commercial

 @century_21_commercial

 Century 21 Commercial